

# ISCA Infrastructure & Project Finance Qualification

**Project Risks and Financing** 

**Scope of Content** 

Updated: 10 June 2021

#### 1. Scope of content

| Detailed Topics |   | Learning Outcomes |  | Proficiency<br>Level |  |  |
|-----------------|---|-------------------|--|----------------------|--|--|
| Тор             | Topic 3: Risk Analysis and Mitigation                   |                   |  |                      |  |  |
| 3.1             | Introduction to risk                                    | Can               | didates will be able to:   | Foundation           |  |  |
| a.<br>b.        | Introduction to risks Types and categories of           | (1)<br>(2)        | Define typical project risks.  Describe a risk and its                   |                      |  |  |
| C.              | risks Risks at each stage of the project lifecycle      | (3)               | consequences.  Summarise the different types                             |                      |  |  |
| d.              | Examples of where risk has gone wrong                   | (4)               | of project risk.  Explain how project risks change through the lifecycle |                      |  |  |
| e.              | Risk management process                                 | (5)               | of a project.  Summarise the importance of managing risk.                |                      |  |  |
| 3.2             | Risk identification, assessment and risk                | Can               | didates will be able to:   | Foundation           |  |  |
|                 | register  | (1)               | Summarise the risk identification process.                               |                      |  |  |
| a.<br>b.        | Risk identification process  Purpose of a risk register | (2)               | Discuss the purpose of a risk register.                                  |                      |  |  |
| δ.              | and its contents  | (3)               | Define the contents of a risk  |                      |  |  |
| C.              | Qualitative assessment of materiality or significance   | (4)               | register. Explain how the significance                                   |                      |  |  |
|                 |   |                   | of different risks can be assessed and compared.                         |                      |  |  |

© 2021 ISCA Page 2 of 7

| 3.3 | Risk quantification                         | Candidates will be able to:   | Foundation |
|-----|---|---|------------|
| a.  | Introduction to risk quantification         | (1) Summarise the risk quantification process.  |            |
| b.  | Quantifiable and non-<br>quantifiable risks | (2) Explain why some risks are non-quantifiable.  |            |
| C.  | Methods of quantifying risk                 | <ul><li>(3) Discuss the relevance of different calculation methods in different scenarios.</li><li>(4) Discuss the value of risks based on given scenarios.</li></ul> |            |
| 3.4 | Risk allocation                             | Candidates will be able to:   | Foundation |
| a.  | General principles of risk allocation       | (1) Explain why it is important to consider risk allocation.  |            |
| b.  | Typical risk allocation for PPP projects    | (2) Discuss principles of risk allocation.  |            |
| C.  | Contractual mechanisms for allocating risk  | (3) Explain the rationale behind allocating certain risks to specific parties.  |            |
|     |   | (4) Discuss the contractual mechanisms that can be used to allocate and share risk between parties.   |            |

© 2021 ISCA Page 3 of 7

| frameworks  |              |
|---|--------------|
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| a. Risk monitoring and reporting (1) Explain the importance of risk mitigation.  (2) Explain the various risk mitigation options. |              |
| (3) Discuss the role of risk management plan as a monitoring tool.  |              |
| (4) Explain the objectives of risk  |              |
| reporting and monitoring.   |              |
| Topic 4: Project Financing  |              |
| 4.1. Overview of project finance Candidates will be able to:  | Intermediate |
| a Definition (1) Define project financing   |              |
| a. Definition (1) Define project financing.   |              |
| b. Key characteristics (2) Understand the basic   |              |
| contractual structure and   |              |
| payment flows in project financing.   |              |
| (3) Explain the benefits and  |              |
| challenges of project   |              |
| financing.  |              |
| (4) Differentiate between project   |              |
| and corporate financing.  |              |
| 4.2. Financing considerations Candidates will be able to:   | Intermediate |
| a. Financing plan considerations plan considerations (1) Understand the considerations for raising finance.                       |              |
| b. Sources of finance (2) Compare the characteristics   |              |
| c. Inter-creditor issues of various sources of finance  |              |
| d. Covenants for a project.   |              |

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- e. Lender protection covenants and rights
- f. Role of credit rating agencies
- g. Financing process and role of advisers
- (3) Categorise the advantages and disadvantages of utilising different sources of finance.
- (4) Discuss the typical proportion of equity and debt for project financing.
- (5) Compare the key financing considerations of debt versus equity holders over the project lifecycle.
- (6) Discuss covenants and rights that provide protection to the lenders.
- (7) Understand the role of credit rating agencies.
- (8) Suggest the most suitable source of finance for a given scenario.
- (9) Discuss the process for raising finance and role of financial and legal advisers.
- (10) Explain the purpose and contents of a term sheet.

© 2021 ISCA Page 5 of 7

| 4.3.        | Financing metrics   | Candidates will be able to:   | Intermediate |
|-------------|---|---|--------------|
| a. b. c. d. | Financial metrics methodology Project financial metrics Equity financial metrics Debt financial metrics | <ol> <li>(1) Recognise key principles and formula for net present value (NPV) and internal rate of return (IRR).</li> <li>(2) Define the key financial metrics used in project finance.</li> <li>(3) Compare the different metrics including their use and any limitations.</li> <li>(4) Calculate the different metrics for given scenarios.</li> <li>(5) Explain the relationship between certain metrics.</li> </ol> |              |
| 4.4         | Credit analysis   | Candidates will be able to:   | Intermediate |
| a.<br>b.    | Creditworthiness of projects Risk assessment frameworks   | <ul><li>(1) Recognise the key factors which influence the creditworthiness of a project.</li><li>(2) Recognise the different</li></ul>  |              |
| C.          | Project evaluation  | methods used for credit analysis of projects.  (3) Recognise difference between short term and long-term ratings.  (4) Discuss the differences and implications of an investment grade versus non-investment grade rating.  (5) Discuss the credit profile of a project.  |              |

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- (6) Recognise the impact of risks on credit profile.
- (7) Prepare a summary of key credit issues for given scenarios.
- (8) Explain different methods to improve the credit profile of a project.
- (9) Explain the relationship between risk assessment, financing metrics and credit analysis.

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